

### CALIFORNIA TAX CREDIT ALLOCATION COMMITTEE

2020 NON-COMPETITVE 4% TCAC APPLICATION FOR LOW-INCOME HOUSING TAX CREDITS
FEDERAL CREDIT WITH TAX-EXEMPT BONDS, INCLUDING STATE CREDITS (\$500M /Farmworker)
(ATTACHMENT 40 FOR CDLAC-TCAC JOINT APPLICATION)

April 17, 2020 Version

#### II. APPLICATION - SECTION 1: TCAC APPLICANT STATEMENT AND CERTIFICATION

TCAC APPLICANT:	Cherry On Top, LP
PROJECT NAME:	Essex Tower

## PLEASE INCLUDE APPLICATION FEE WITH APPLICATION SUBMISSION

Check Only

The undersigned TCAC Applicant hereby makes application to the California Tax Credit Allocation Committee ("TCAC") for a reservation of Federal and State Low-Income Housing Tax Credits ("Credits") in the amount(s) of:

\$614,068	_annual Federal Credits
	total State Credits

for the purpose of providing low-income rental housing as herein described. I understand that Credit amount preliminarily reserved for this project, if any, may be adjusted over time based upon changing project costs and financial feasibility analyses which TCAC is required to perform on at least three occasions.

Election to sell ("certificate") state credits: No By selecting "Yes" or "No" in the box immediately before, I hereby make an election to sell ("certificate") or not sell all or any portion of the state credit, as allowed pursuant to Revenue and Taxation Code Sections 12206(o), 17058(q), and 23610.5(r). I further certify that the applicant is a non-profit entity, and that the state credit price will not be less than eighty (80) cents per dollar of credit. I acknowledge that if I elect to sell ("certificate") all or any portion of the state credit, I may, only once, revoke an election to sell at any time before CTCAC issues the Form(s) 3521A for the project.

I agree it is my responsibility to provide TCAC with the original complete application as well as such other information as TCAC requests as necessary to evaluate my application. I represent that if a reservation or allocation of Credit is made as a result of this application, I will also furnish promptly such other supporting information and documents as may be requested. I understand that TCAC may verify information provided and analyze materials submitted as well as conduct its own investigation to evaluate the application. I recognize that I have an affirmative duty to inform TCAC when any information in the application or supplemental materials is no longer true and to supply TCAC with the latest and accurate information.

I certify that the numbers describing project cost, development budget, financing amounts, operating subsidies, unit mix and targeting, and all related application documents are the same as those provided in applications submitted to CDLAC, CalHFA, and HCD, as applicable. I certify that any applications, revisions, or updates provided to TCAC, CDLAC, CalHFA, or HCD will be provided to all other of these state agencies providing financing, tax credits, or subsidies to the project.

1

I acknowledge that if I receive a reservation of Tax Credits, I will be required to submit requisite documentation at the following stages: updated development timetable under regulation section 10326(j)(4), and the time the project is placed-in-service.

I represent I have read Section 42 of the Internal Revenue Code (IRC) pertaining to Federal Tax Credits, and if applying for State Tax Credits, I represent I have also read California Health and Safety Code Sections 50199.4 et seq. and California Revenue and Taxation Code Sections 12206, 17058, and 23610.5 pertaining to the State Tax Credit program. I understand that the Federal and State Tax Credit programs are complex and involve long-term maintenance of housing for qualified low-income households. I acknowledge that TCAC has recommended that I seek advice from my own tax attorney or tax advisor.

I certify that I have read and understand the provisions of Sections 10322(a) through (h) related to application filing deadlines, forms, incomplete applications, and application changes.

I agree to hold TCAC, its members, officers, agents, and employees harmless from any matters arising out of or related to the Credit program.

I agree that TCAC will determine the Credit amount to comply with requirements of IRC Section 42 but that TCAC in no way warrants the feasibility or viability of the project to anyone for any purpose. I acknowledge that TCAC makes no representation regarding the effect of any tax Credit which may be allocated and makes no representation regarding the ability to claim any Credit which may be allocated.

I acknowledge that all materials and requirements are subject to change by enactment of federal or state legislation or promulgation of regulations.

In carrying out the development and operation of the project, I agree to comply with all applicable federal and state laws regarding unlawful discrimination and will abide by all Credit program requirements, rules, and regulations.

I acknowledge that the Low-Income Housing Tax Credit program is not an entitlement program and that my application will be evaluated based on the Credit statutes, regulations, and the Qualified Allocation Plan adopted by TCAC which identify the priorities and other standards which will be employed to evaluate applications.

I acknowledge that an award of federal or state Tax Credits does not guarantee that the project will qualify for Tax Credits. Both federal law and the state law require that various requirements be met on an ongoing basis. I agree that compliance with these requirements is the responsibility of the applicant.

I acknowledge that the information submitted to TCAC in this application or supplemental thereto may be subject to the Public Records Act or other disclosure. I understand that TCAC may make such information public.

I acknowledge that if I obtain an allocation of Federal or State Tax Credits, I will be required to enter into a regulatory contract that will contain, among other things, all the conditions under which the Credits were provided including the selection criteria delineated in this application.

I declare under penalty of perjury that the information contained in the application, exhibits, attachments, and any further or supplemental documentation is true and correct to the best of my knowledge and belief.

I certify and guarantee that each item identified in TCAC's minimum construction standards will be incorporated into the design of the project, unless a waiver has been approved by TCAC. The project will at least maintain the installed energy efficiency and sustainability features' quality when replacing systems and materials. When requesting a threshold basis increase for a prevailing wage requirement, if the project is subject to state prevailing wages, I certify that contractors and subcontractors will comply with California Labor Code Section 1725.5. When requesting a threshold basis increase for development impact fees, the impact fee amounts are accurate as of the application date.

In an application proposing rehabilitation work, I certify that all necessary work identified in the Capital Needs Assessment, including the immediate needs listed in the report, will be performed (unless a waiver is granted) prior to the project's rehabilitation completion.

I understand that any misrepresentation may result in cancellation of Tax Credit reservation, notification of the Internal Revenue Service and the Franchise Tax Board, and any other actions that TCAC is authorized to take pursuant to California Health and Safety Code Section 50199.22, issuance of fines pursuant to California Health and Safety Code Section 50199.10, and negative points per Regulation Section 10325(c)(3) or under general authority of state law.

I certify that I believe that the project can be completed within the development budget and the development timetable set forth (which timetable is in conformance with TCAC rules and regulations) and can be operated in the manner proposed within the operating budget set forth.

agree that TCAC is reservation or allocati	•	or actions taken by th	ne applicant in relia	nce on a prospective Tax Credit
Dated this	day of	, 20 at		
-	, C	California.		
			Ву	
			_	(Original Signature)
			-	(Typed or printed name)
			-	(Title)

Local Jurisdiction:City of LancasterCity Manager:Jason CaudleTitle:City ManagerMailing Address:44933 Fern AvenueCity:Lancaster

93534

Zip Code:

Phone Number:	661-723-6000	Ext.	
FAX Number:			'
E-mail:	jcaudle@cityoflanc	asterca.org	

<sup>\*</sup> For City Manager, please refer to the following the website below: <a href="http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf">http://www.treasurer.ca.gov/ctcac/2018/lra/contact.pdf</a>

## II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION

Application	
	tion type: Preliminary Reservation
	oplication? CDLAC-TCAC Joint Application (submitting concurren
	oplication was submitted but not selected?
-	s, enter application number: TCAC # CA
	edit previously been awarded? No
If re-ap	plying and returning credit, enter the current application number: TCAC # CA
Is this p	project a Re-syndication of a current TCAC project?
If a	Resyndication Project, complete the <b>Resyndication Projects</b> section below.
Project In	
Site Ad	Name: Essex Tower dress: 44948 10th Street West
	Idress is not established, enter detailed description (i.e. NW corner of 26th and Elm)
II ac	luress is not established, enter detailed description (i.e. NVV comer of zoth and Elim)
City:	Lancaster County: Los Angeles
Zip Cod	de: 93534 Census Tract: 9008.06
Assess	or's Parcel Number(s): 3133-002-026
Project	is located in a DDA:  Yes *Federal Congressional District: 25
-	is located in a Qualified Census Tract: Yes *State Assembly District: 36
Project	is a Scattered Site Project: No *State Senate District: 21
	is <b>Rural</b> as defined by TCAC Regulation Section 10302(kk) No
*Accura	ate information is essential; the following website is provided for reference:
https://	www.govtrack.us/congress/members/map http://findyourrep.legislature.ca.gov/
Credit Am	ount Requested
Federa	\$614,068
State	State Farmworker Credit? No
	inimum Set-Aside Election (IRC Section 42(g)(1))
40%/60	<del>196</del>
Housing 1	Type Selection
Specia	
	busing Type is used to establish operating expense minimums under regulation section 10327(g)(1))
Geograph	ic Area (Reg. Section 10315(i))
	ic Area (Reg. Section 10315(i)) select the project's geographic area:
Please	ic Area (Reg. Section 10315(i)) select the project's geographic area: e of Los Angeles County

5

#### **II. APPLICATION - SECTION 3: APPLICANT INFORMATION**

#### A. **Identify TCAC Applicant** Applicant is the current owner and will retain ownership: Yes Applicant will be or is a general partner in the to be formed or formed final ownership entity: N/A Applicant is the project developer and will be part of the final ownership entity for the project: N/A Applicant is the project developer and will not be part of the final ownership entity for the project: N/A В. **TCAC Applicant Contact Information** Applicant Name: Cherry On Top, LP Street Address: 6330 Variel Avenue, Suite 201 City: Woodland Hills State: CA Zip Code: 91367 Contact Person: Stephanie Levine Phone: 818-789-5550 Ext.: Fax: Email: stephanie@ggre.com C. **Legal Status of Applicant:** Limited Partnership Parent Company: None If Other, Specify: D. **General Partner(s) Information (post-closing GPs): D(1)** General Partner Name: Housing Corporation of America, Inc Managing GP Street Address: 2022 S 2100 E Ste 101 **OWNERSHIP** Salt Lake City 84108 INTEREST (%): City: State: UT Zip Code: Contact Person: Carol Cromar 0.01% Phone: 818-819-7989 Ext.: Fax: carol@hcahousing.org Email: Nonprofit Parent Company: None Nonprofit/For Profit: D(2) General Partner Name:\* InSite Development, LLC Administrative GP 6330 Variel Avenue, Suite 201 Street Address: OWNERSHIP City: Woodland Hills State: CA 91367 INTEREST (%): Zip Code: Contact Person: Stephanie Levine 0.01% 818-789-5550 Phone: Ext.: Fax: 818-461-0362 stephanie@ggre.com Email: Nonprofit/For Profit: Parent Company: None For Profit **D(3)** General Partner Name: (select one)

Street Address:

Sileet Address.

City:

Contact Person: Phone:

Email:

E.

Nonprofit/For Profit:

General Partner(s) or Principal Owner(s) Type Joint Venture

\*If Joint Venture, 2nd GP must be included if applicant is pursuing a property tax exemption Reg. Section 10327(g)(2) - "TBD" not sufficient

OWNERSHIP

INTEREST (%):

F. Status of Ownership Entity

currently exists If to be formed, enter date:

\*(Federal I.D. No. must be obtained prior to submitting carryover allocation package)

(select one)

Application

Zip Code:

Fax:

Parent Company:

State:

Ext.:

6

## G. Contact Person During Application Process

Company Name: InSite Development

Street Address: 6330 Variel Avenue, Suite 201

City: Woodland Hills State: CA Zip Code: 91367

Contact Person: Stephanie Levine

Phone: 818-789-5550 Ext.: Fax: 818-461-0362

Email: <a href="mailto:stephanie@qgre.com">stephanie@qgre.com</a>

Participatory Role: Project Manager

(e.g., General Partner, Consultant, etc.)

## II. APPLICATION - SECTION 4: DEVELOPMENT TEAM INFORMATION

## A. Indicate and List All Development Team Members

Developer:	InSite Development	Architect:	Archeon Group
Address:	6330 Variel Avenue, Suite 201	Address:	3530 Wilshire Blvd, Suite 615
City, State, Zip	Woodland Hills, CA 91367	City, State, Zip:	Los Angeles, CA 90010
Contact Person:	Stephanie Levine	Contact Person:	Christian Frederiksen
Phone:	(818) 789-5550 Ext.:	Phone:	213-984-4015 Ext.: 4
Fax:	818-461-0362	Fax:	213-325-3695
Email:	stephanie@ggre.com	Email:	cfrederiksen@archeongroup.com
Linaii.	otopriariio @ qgro.com	Linaii.	on odorikoon garonoongroup.com
Attorney:	Bocarsly Emden Cowan	General Contractor:	Atkinson & Associates
Address:	633 W 5th Street, 64th Floor	Address:	233 East Avenue K-6
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	Lancaster, CA 93535
Contact Person:	Juan Bustamante	Contact Person:	George Atkinson
Phone:	213-239-8000 Ext.:	Phone:	661-723-5141 Ext.:
Fax:	"	Fax:	661-723-3728
Email:	jbustamante@bocarsly.com	Email:	george@atkinsonandassociates.co
			A.III
	Bocarsly Emden Cowan	Energy Consultant:	Alliance Energy Partners
Address:	633 W 5th Street, 64th Floor	Address:	5847 Wilbur Avenue
City, State, Zip	Los Angeles, CA 90071	City, State, Zip:	Tarzana, CA 91356
Contact Person:	Eugene Cowan	Contact Person:	Kevin Shammim
Phone:	213-239-8000 Ext.:	Phone:	818-921-4757 Ext.:
Fax:		Fax:	
Email:	ecowan@bocarsly.com	Email:	kevin@allianceenergypartners.com
CPA:	Leaf & Cole LLP	Investor:	Alliant Capital
Address:	2810 Camino del Rio S	Address:	21600 W Oxnard Street
City, State, Zip	San Diego, CA 92108	City, State, Zip:	Woodland Hills, CA 91367
Contact Person:	Steven Northcote	Contact Person:	Brian Goldberg
Phone:	619-294-7200 Ext.:	Phone:	818-668-6800 Ext.:
Fax:		Fax:	
Email:	swnorthcote@leaf-cole.com	Email:	brian.goldberg@alliantcapital.com
	emieralieure e leur colorectii		Sharing stability Camarite apricance in
Consultant:		Market Analyst:	Market Insights
Address:		Address:	30021 Tomas Street, Ste 300
City, State, Zip		City, State, Zip:	Rancho Santa Margarita, CA 92688
Contact Person:		Contact Person:	Buck Panchal
	Evt		0.40 =00 4000 = 1
Phone:	Ext.:	Phone:	
Fax:		Fax:	949-713-7399
Email:		Email:	panchal@marketinsights.info
A	NIA	ONIA Operational	NIA
Appraiser:	NA	CNA Consultant:	NA
Address:		Address:	
City, State, Zip		City, State, Zip:	
Contact Person:		Contact Person:	
Contact Person: Phone:	Ext.:	Phone:	Ext.:
Contact Person:	Ext.:		Ext.:

8

Bond Issuer:	LACDA		Prop. Mgmt. Co.:	Ironwood Management - Scott V		
Address:	700 W Main Street		Address:	6330 Variel Avenue, Suite 201		
City, State, Zip:	Alhambra, CA 91801		City, State, Zip:	Woodland Hills, CA 91367		
Contact Person:	Ryan Mosley		Contact Person:	Scott Williams		
Phone:	(626) 586-1784 Ext.:		Phone:	(818) 789-5550	Ext.:	
Fax:	(626) 943-3815		Fax:	(818) 461-0362		
Email:	ryan.mosley@lacda.org		Email:	scottw@qgre.com	<u> </u>	
	2nd Prop. Mgmt. Co.:					
	Address:					
	City, State, Zip:					
	Contact Person:					
	Phone:			Ext.:		
	Fave:					

Fax: Email:

## II. APPLICATION - SECTION 5: PROJECT INFORMATION

Type of Credit Requested

A.

	New Construction	Yes	If yes, will demolit	ion of an exis	sting structu	re be involved?	No
	(may include Adapt	ive Reuse)	If yes, will r	elocation of e	existing tena	ants be involved?	N/A
	Rehabilitation-Only	N/A	Is this an Adaptive	Reuse proje	ect?		No
	Acquisition & Reha	bilitation N/A				termine the applica tion or rehabilitatior	
	If requesting Acquise by IRC Sec. 42(d)(2 If no, will it meet Acquisition basis is Will the rehabilitation existing tenants?  If yes, applicants	sition Credit, will the 2)(B)(ii)?  It the waiver condit established using on and/or the income N/A  s must submit an electronic budget with an ide Structures	tions of IRC Sec. 42 g: N/A me and rent restrict explanation of reloce entified funding sou	the 10-year productions of Sec. 4	42 cause rements, a decklist).	location of	ed
C. Purcha	Is the pro If so, has the Is the project su ase Information Name of Seller: Seller Principal:	TCAC ID: TCAC dit: ent provisions app ject currently unde he Short Term Work bject to hold harm  Lessor: How Bout Steven Eglash & 6	nless rent limits? t Them Apples, LP	tionnaire on TAgreement wind N/A Se N/A If y	ith TCAC? se Checklist, Ta yes, see pa  f Seller:		
	Date of Purchase C Expiration Date of C Purchase Price: Phone: <u>818</u> Holding Costs per N Real Estate Tax Ra	Contract or Option: Option: 3-789-5550 Month: ate:	9/1/2078 yr ground lease Ext.:	Purchased for the second secon	ser fee amount scrow closir roperty/Site cted Holding rice over ap	to affiliate? ng date: : g Costs: opraisal	No NA No NA NA NA
	Two or More Sto One or More Le Other: new con	ner (Specify below ory With an Elevat ory Without an Ele vels of Subterrane ostruction of 70 units on	tor: Yes if ye wator: N/A if ye	•	per of storie	m owned	

E.	Land	Density:
	x Feet or 1.15 Acres 50,094 Square Feet	60.87
	If irregular, specify measurements in feet, acres, and square feet:	
F.	Building Information	
	Total Number of Buildings:  1 Residential Buildings:	1
	Community Buildings: NA Commercial/ Retail Space:	N/A
	If Commercial/ Retail Space, explain: (include use, size, location, and purpose)	
	NA	
	Are Buildings on a Contiguous Site? No	
	If not Contiguous, do buildings meet the requirements of IRC Sec. 42(g)(7)?	N/A
	Do any buildings have 4 or fewer units?  If yes, are any of the units to be occupied by the owner or	
	a person related to the owner (IRC Sec. 42(i)(3)(c))?  N/A	

G. Project Unit Number and Square Footage

Total number of units:	70
Total number of non-Tax Credit Units (i.e. market rate units) (excluding managers' units):	
Total number of units (excluding managers' units):	69
Total number of Low Income Units:	69
Ratio of Low Income Units to total units (excluding managers' units):	100.00%
Total square footage of all residential units (excluding managers' units):	38,189
Total square footage of Low Income Units:	38,189
Ratio of low-income residential to total residential square footage (excluding managers' units):	100.00%
Applicable fraction, smaller of unit or square footage ratio (used on "Basis & Credits"):	100.00%
Total interior amenity space square footage (TCAC Regulation Section 10325(g)(1)):	3,262
Total commercial/ retail space square footage:	NA
Total common area square footage (including managers' units):	8,772
Total parking structure square footage (excludes car-ports and "tuck under" parking):	21,827
*Total square footage of all project structures (excluding commercial/retail):	72,050

<sup>\*</sup>equals: "total square footage of all residential units" + "total interior amenity space square footage" + "total common area square footage" + "total parking structure square footage")

Total Project Cost per Unit Total Residential Project Cost per Unit Total Eligible Basis per Unit \$222,520 \$222,520 \$208,272

### H. Tenant Population Data

Completion of this section is required. The information requested in this section is for national data collection purposes, and is not intended for threshold and competitive scoring use; however, the completed table should be consistent with information provided in the application and attachments.

Indicate the number of units anticipated for the following populations:

maicate the number of affice anticipated for the fellowing per	alation io.		
Homeless/formerly homeless			
Transitional housing	N/A		
Persons with physical, mental, development disabilities	N/A		
Persons with HIV/AIDS	N/A		
Transition age youth	N/A		
Farmworker			
Family Reunification			
Other: homeless seniors	69		
Units with tenants qualifying as two or more of the above (explain):			
100% of lihtc units shall be reserved for homeless seniors 55+			
For 4% federal applications only:			
Rural area consistent with TCAC methodology	N/A		

## II. APPLICATION - SECTION 6: REQUIRED APPROVALS & DEVELOPMENT TIMETABLE

## A. Required Approvals Necessary to Begin Construction

	Approval Dates			
	Application	Estimated	Actual	
	Submittal	Approval	Approval	
Negative Declaration under CEQA	11/19/2007	NA	12/5/2007	
NEPA	NA	NA	NA	
Toxic Report	11/19/2007	NA	12/5/2007	
Soils Report	NA	NA	NA	
Coastal Commission Approval	NA	NA	NA	
Article 34 of State Constitution	NA	NA	11/11/2019	
Site Plan	11/19/2007	NA	12/5/2007	
Conditional Use Permit Approved or Required	11/19/2007	NA	12/5/2007	
Variance Approved or Required	NA	NA	NA	
Other Discretionary Reviews and Approvals	NA	NA	NA	

	Project and Site Information	
Current Land Use Designation	commercial	
Current Zoning and Maximum Density	commercial allows for multifamily/92 units/acre	
Proposed Zoning and Maximum Density	commercial allows for multifamily/92 units/acre	
Occupancy restrictions that run with the land due to CUP's or density bonuses?	Yes	eligible for density bonus of 115 units per acre
Building Height Requirements	50'	
Required Parking Ratio	1.50:0	1

## B. Development Timetable

		Actual c	r S	cheduled
		Month	1	Year
SITE	Environmental Review Completed	12	1	2007
SILE	Site Acquired	N/A	1	master leased
	Conditional Use Permit	12	1	2007
	Variance	N/A	1	
LOCAL PERMITS	Site Plan Review	12	1	2007
	Grading Permit	9	1	2020
	Building Permit	9	1	2020
CONSTRUCTION	Loan Application	2	1	2020
FINANCING	Enforceable Commitment	2	1	2020
FINANCING	Closing and Disbursement	9	1	2020
PERMANENT	Loan Application	2	/	2020
FINANCING	Enforceable Commitment	2	1	2020
TINANCING	Closing and Disbursement	9	1	2020
	Type and Source: LACDA Nofa 25A (LA County)	3	1	2020
	Application	10	/	2019
	Closing or Award	3	1	2020
	Type and Source: LACDA PBV (LA County Housing Auth)	10	_ /	2019
	Application	10	/	2019
	Closing or Award	3	1	2020
	Type and Source: CDLAC/TCAC	5	/	2020
	Application	5	_ /	2020
	Closing or Award	8		2020
	Type and Source: (specify here)	N/A	_ /	
OTHER LOANS	Application	N/A	_ /	
AND GRANTS	Closing or Award	N/A		
	Type and Source: (specify here)	N/A	_ /	
	Application	N/A	1	
	Closing or Award	N/A	_ /	
	Type and Source: (specify here)	N/A		
	Application	N/A	_ /	
	Closing or Award	N/A	1	0004
	10% of Costs Incurred	2	1	2021
	Construction Start	11	_ /,	2020
	Construction Completion	5	1	2022
	Placed In Service	9	1	2022
	Occupancy of All Low-Income Units	12	1	2022

## III. PROJECT FINANCING - SECTION 1: CONSTRUCTION FINANCING

## A. Construction Financing

## List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term (months)	Interest Rate	Fixed/Variable	Amount of Funds
	California Bank & Trust tax exempt bond	24	4.500%	Variable	\$8,000,000
2)	California Bank & Trust taxable tail	24	6.500%	Fixed	\$2,100,000
3)	LACDA Nofa 25A			N/A	\$3,531,456
4)	Deferred Developer Fee			N/A	\$1,734,068
5)	Alliant Capital Tax Credit Equity			N/A	\$210,851
6)				(select)	
7)				(select)	
8)				(select)	
9)				(select)	
10)				(select)	
11)				(select)	
12)				(select)	
		\$15,576,375			

1)	Lender/Source: California Bank & Trust tax exempt bo	2)	Lender/Source: California Bank & Trust taxable tail
	Street Address: 1900 Ave of The Stars, Ste 2350		Street Address: 1900 Avenue of the Stars, Ste 2350
	City: Los Angeles, CA 90067		City: Los Angeles, CA 90067
	Contact Name: Mark Wolf		Contact Name: Mark Wolf
	Phone Number: 310-407-6187		Phone Number: 310-407-6187
	Type of Financing: construction		Type of Financing: construction & permanent
	Variable Rate Index (if applicable): LIBOR		Variable Rate Index (if applicable): NA
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
3)	Lender/Source: LACDA Nofa 25A	4)	Lender/Source: Deferred Developer Fee
	Street Address: 700 West Main Street		Street Address: 6330 Variel Avenue, Suite 201
	City: Alhambra, CA		City: Woodland Hills, CA 91367
	Contact Name: Matthew Lust		Contact Name: Steven Eglash
	Phone Number: 626-586-1502		Phone Number: 818-789-5550 Ext.:
	Type of Financing: public soft debt		Type of Financing: def dev fee
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? Yes
5)	Lender/Source: Alliant Capital Tax Credit Equity	6)	Lender/Source:
	Street Address: 21600 W Oxnard Street		Street Address:
	City: Woodland Hills, CA 91367		City:
	Contact Name: Brian Goldberg		Contact Name:
	Phone Number: 818-668-2802 Ext.:		Phone Number: Ext.:
	Type of Financing: tax credit equity		Type of Financing:
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed? No

7) Lender/Source	e:		8)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er:	Ext.:		Phone Number:		Ext.:
Type of Finar	icing:			Type of Financir	ng:	
Is the Lender	/Source Committed?	No		Is the Lender/So	ource Committed?	No
9) Lender/Source	e:		10)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er	Ext.:		Phone Number:		Ext.:
Type of Finar	ıcing:			Type of Financir	ng:	<u> </u>
Is the Lender	/Source Committed?	No		Is the Lender/So	ource Committed?	No
11) Lender/Source	e:		12)	Lender/Source:		
Street Addres	SS:			Street Address:		
City:				City:		
Contact Nam	e:			Contact Name:		
Phone Numb	er	Ext.:		Phone Number:		Ext.:
Type of Finar	icing:			Type of Financir	ng:	
• •	/Source Committed?	No		• •	ource Committed?	No

## III. PROJECT FINANCING - SECTION 2: PERMANENT FINANCING

## A. Permanent Financing

## List Below All Projected Sources Required To Complete Construction

	Name of Lender/Source	Term	Interest	Residual	Annual Debt	Amount of
		(months)	Rate	Receipts /	Service	Funds
				Deferred Pymt.		
1)	California Bank & Trust - Taxable financia	180	6.500%		\$223,341	\$2,100,000
2)	LACDA Nofa 25A			Residual		\$7,000,000
3)	Deferred Developer Fee			Deferred		\$826,950
4)						
5)						
6)						
7)						
8)						
9)						
10)						
11)						
12)						
	Total Permanent Financing:					
	Total Tax Credit Equity:					\$5,649,425
	Total Sources of Project Funds:					

			Total Sources of Project Funds:	\$15,576,375
			Total Sources of Froject Fullus.	\$13,370,370
1)	Lender/Source: California Bank & Trust - Taxable final	2)	Lender/Source: LACDA Nofa 25A	
	Street Address: 1900 Avenue of the Stars, Ste 2350		Street Address: 700 West Main Stree	t
	City: Los Angeles, CA 900067		City: Alhambra, CA	
	Contact Name: Mark Wolf		Contact Name: Matt Lust	
	Phone Number: 310-407-6187 Ext.:		Phone Number: 626-586-1502	Ext.:
	Type of Financing: permanent taxable debt		Type of Financing: public soft debt	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	Yes
3)	Lender/Source: Deferred Developer Fee	4)		
	Street Address: 6330 Variel Avenue, Suite 201		Street Address:	
	City: Woodland Hills, CA 91367		City:	
	Contact Name: Steven Eglash		Contact Name:	
	Phone Number: 818-789-5550 Ext.:		Phone Number:	Ext.:
	Type of Financing: deferred developer fee		Type of Financing:	
	Is the Lender/Source Committed? Yes		Is the Lender/Source Committed?	No
	1 1 10			
5)	Lender/Source:	6)	Lender/Source:	
	Street Address:		Street Address:	
	City:		City:	
	Contact Name:		Contact Name:	
	Phone Number: Ext.:		Phone Number:	Ext.:
	Type of Financing:		Type of Financing:	
	Is the Lender/Source Committed? No		Is the Lender/Source Committed?	No

7)	Lender/Source:	8) Lender/Source:
	Street Address:	Street Address:
	City:	City:
	Contact Name:	Contact Name:
	Phone Number: Ext.:	Phone Number: Ext.:
	Type of Financing:	Type of Financing:
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
9)	Lender/Source:	10) Lender/Source:
	Street Address:	Street Address:
	City:	City:
	Contact Name:	Contact Name:
	Phone Number: Ext.:	Phone Number: Ext.:
	Type of Financing:	Type of Financing:
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
11)	) Lender/Source:	12) Lender/Source:
	Street Address:	Street Address:
	City:	City:
	Contact Name:	Contact Name:
	Phone Number: Ext.:	Phone Number: Ext.:
	Type of Financing:	Type of Financing:
	Is the Lender/Source Committed? No	Is the Lender/Source Committed? No
В.	<ul> <li>Tax-Exempt Bond Financing         Will project receive tax-exempt bond finance basis of the building(s) (including land) in CDLAC Allocation?         Date application was submitted to CDLAC (Date of CDLAC application approval, actual or content of the c</li></ul>	in the project? (IRC Sec. 42(h)(4)):  Yes Yes (Reg. Section 10326(h)):  5/15/2020
	Estimated date of Bond Issuance (Reg. Sec Percentage of aggregate basis financed by Name of Bond Issuer (Reg. Section 10326)	y the bonds? (Reg. Section 10326(e)(2)): 55.64%
	Will project have Credit Enhancement?	No
	If Yes, identify the entity providing the Cred	dit Enhancement:
	Contact Person:	
	Phone: Ext.:	
	What type of enhancement is being provide	ed? (select one)
	(specify here)	·

## III. PROJECT FINANCING - SECTION 3: INCOME INFORMATION

### A. Low Income Units

(a)	(b)	(c)	(d)	(e)	(f)	(g)	(h)
		Proposed	Total Monthly		Monthly Rent	% of Area	% of
Bedroom	Number of	Monthly Rent	Rents	Monthly	Plus Utilities	Median	Actual
Type(s)	Units	(Less Utilities)	(b x c)	Utility	(c + e)	Income	AMI
1 Bedroom	69	\$633	\$43,677		\$633	30%	30.0%
<b>T</b> 4 1 11 11 14			<b>*</b> 40.077		_	22.22/	
Total # Units:	69	Total:	\$43,677		Average:	30.0%	İ

Is this a resyndication project using hold harmless rent limits in the above table? These rents cannot exceed the federal set-aside current tax credit rent limits. See TCAC Regulation Section 10327(g)(8).

N/A

### B. Manager Units

State law requires an onsite manager's unit for projects with 16 or more residential units. TCAC Regulation Section 10326(g)(6) requires projects with at least 161 units to provide a second on-site manager's unit, with one additional for each 80 units beyond, up to 4 on-site manager units. Scattered site projects of 16 or more units must have at least one manager unit at each site consisting of 16 or more residential units.

Projects may employ full-time property management staff and provide an equivalent number of desk or security staff for the hours when the property management staff are not working. See TCAC Regulation Section 10325(f)(7)(J) for details on the requirements for this option.

(a)	(b)	(c)	(d)
		Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
1 Bedroom	1	\$979	\$979
Total # Units:	1	Total:	\$979

No Project with desk or security staff in lieu of on-site manager unit(s)

See TCAC Regulation Section 10325(f)(7)(J) for complete requirements.

#### C. Market Rate Units

(a)	(b)	(c)	(d)
D. 1	NI orland	Proposed	Total Monthly
Bedroom	Number of	Monthly Rent	Rents
Type(s)	Units	(Less Utilities)	(b x c)
Total # Units:		Total:	

Aggregate Monthly Rents For All Units:	\$44,656
Aggregate Annual Rents For All Units:	\$535,872

# D. Rental Subsidy Income/Operating Subsidy Complete spreadsheet "Subsidy Contract Calculation"

Number of Units Receiving Assistance:	69
Length of Contract (years):	20
Expiration Date of Contract:	12/15/2041
Total Projected Annual Rental Subsidy:	\$707,112

#### E. Miscellaneous Income

Annual Income from Laundry Facilities:	\$2,400
Annual Income from Vending Machines:	
Annual Interest Income:	
Other Annual Income: (specify here)	
Total Miscellaneous Income	\$2,400
Total Annual Potential Gross Income	\$1,245,384

#### F. Monthly Resident Utility Allowance by Unit Size

(utility allowances must be itemized and must agree with the applicable utility allowance schedule)

	SRO/					
	STUDIO	1 BR	2 BR	3 BR	4 BR	() BR
Space Heating:		\$9				
Water Heating:		\$8				
Cooking:		\$5				
Lighting:						
Electricity:						
Water:*		\$64				
Other: Trash, AC, Range, Frig		\$51				
Total:		\$137				

<sup>\*</sup>PROJECTS PROPOSING UNITS WITH INDIVIDUAL WATER METERS MUST INCLUDE A WATER ALLOWANCE.

## Name of PHA or California Energy Commission Providing Utility Allowances:

LA County Development Authority but property shall be MASTER METERED

See Regulation Section 10322(h)(21) for type of projects that are allowed to use CUAC.

#### G. Annual Residential Operating Expenses

Accounting/Audit: \$8,000	Ailiuai Nesidelluai	Operating Expenses	
Accounting/Audit: \$8,000	Administrative	Advertising:	
Security: \$150,000     Other:   Communication, Computers   \$3,000     Total Administrative: \$166,000     Water/Sewer:   \$46,519     Total Utilities:   \$122,000     Electricity:   \$45,000     Water/Sewer:   \$68,000     Total Utilities:   \$135,000     Payroll / Payroll Taxes   \$45,000     On-site Manager:   \$45,000     Maintenance Personnel:   \$40,000     Other:   Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes:   \$157,000     Other:   Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes:   \$157,000     Other:   Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes:   \$157,000     Other:   Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes:   \$157,000		Legal:	\$5,000
Other:   Communication, Computers   \$3,000     Total Administrative:   \$166,000		Accounting/Audit:	\$8,000
Total Administrative: \$166,000		Security:	\$150,000
Total Management:   \$46,519		Other: Communication, Computers	\$3,000
Total Utilities		Total Administrative:	\$166,000
Total Utilities			
Gas: \$22,000     Electricity: \$45,000     Water/Sewer: \$68,000     Total Utilities: \$135,000     Payroll / Payroll Taxes   Maintenance Personnel: \$440,000     Other: Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes: \$157,000	Management	Total Management:	\$46,519
Gas: \$22,000     Electricity: \$45,000     Water/Sewer: \$68,000     Total Utilities: \$135,000     Payroll / Payroll Taxes   Maintenance Personnel: \$440,000     Other: Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes: \$157,000			
Electricity: \$45,000     Water/Sewer: \$68,000     Total Utilities: \$135,000     Payroll / Payroll Taxes   Maintenance Personnel: \$40,000     Other: Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes: \$157,000	Utilities	Fuel:	
Water/Sewer: \$68,000     Total Utilities: \$135,000     Payroll / Payroll Taxes   Maintenance Personnel: \$440,000     Other: Office, Compliance, Employee Benefits   \$72,000     Total Payroll / Payroll Taxes: \$157,000		Gas:	\$22,000
Payroll / Payroll Taxes  On-site Manager: \$45,000  Maintenance Personnel: \$40,000  Other: Office, Compliance, Employee Benefits \$72,000  Total Payroll / Payroll Taxes: \$157,000		Electricity:	\$45,000
Payroll / Payroll Taxes  On-site Manager: \$45,000  Maintenance Personnel: \$40,000  Other: Office, Compliance, Employee Benefits \$72,000  Total Payroll / Payroll Taxes: \$157,000		Water/Sewer:	\$68,000
Payroll Taxes  Maintenance Personnel: \$40,000 Other: Office, Compliance, Employee Benefits \$72,000 Total Payroll / Payroll Taxes: \$157,000		Total Utilities:	\$135,000
Payroll Taxes  Maintenance Personnel: \$40,000 Other: Office, Compliance, Employee Benefits \$72,000 Total Payroll / Payroll Taxes: \$157,000			
Other: Office, Compliance, Employee Benefits \$72,000  Total Payroll / Payroll Taxes: \$157,000	Payroll /	On-site Manager:	\$45,000
Total Payroll / Payroll Taxes: \$157,000	Payroll Taxes	Maintenance Personnel:	\$40,000
		Other: Office, Compliance, Employee Benefits	\$72,000
Total Insurance: \$16,750			\$157,000
		Total Insurance:	\$16,750

#### Maintenance

Painting:		\$20,000
Repairs:		\$32,000
Trash Re	moval:	\$25,000
Extermin	ating:	\$12,000
Grounds		
Elevator:		\$12,850
Other: Interior Cleaning & Supplies		\$43,500
	Total Maintenance:	\$145,350

## Other Operating Expenses

Other:	Licenses & Fees	\$7,000
Other:	Bond Issuance Fee	\$4,000
Other:	(specify here)	
Other:	(specify here)	
Other:	(specify here)	
	Total Other Expenses:	\$11,000

#### **Total Expenses**

Total Annual Residential Operating Expenses:	\$677,619
Total Number of Units in the Project:	
Total Annual Operating Expenses Per Unit:	\$9,680
Total 3-Month Operating Reserve:	capitalized in dev
Total Annual Transit Pass / Internet Expense (site amenity election):	\$19,200
Total Annual Services Amenities Budget (from project expenses):	\$40,000
Total Annual Reserve for Replacement:	\$21,000
Total Annual Real Estate Taxes:	\$60,000
Master Lease Payment for Air Rights:	\$1
Other (Specify):	

#### H. Commercial Income\*

Total Annual Commercial/Non-Residential Revenue:	
Total Annual Commercial/Non-Residential Expenses:	
Total Annual Commercial/Non-Residential Debt Service:	
Total Annual Commercial/Non-Residential Net Income:	

<sup>\*</sup>The Sources and Uses Budget must separately detail apportioned amounts for residential and commercial space. Separate cash flow projections shall be provided for residential and commercial space. Income from the residential portion of a project shall not be used to support any negative cash flow of a commercial portion, and commercial income should not support the residential portion (Sections 10322(h)(15), (23); 10327(g)(7)).

### III. PROJECT FINANCING - SECTION 4: LOAN AND GRANT SUBSIDIES

### A. Inclusion/Exclusion From Eligible Basis

Funding Sources If lender is not funding source, list source		Included in Eligible Basis	
(HOME, CDBG, etc.) NO	<u>T</u> lender.	Yes/No	Amount
Tax-Exempt Financing		No	
Taxable Bond Financing		Yes	\$2,100,000
HOME Investment Partnership	Act (HOME)	N/A	
Community Development Block	Grant (CDBG)	N/A	
RHS 514		N/A	
RHS 515		N/A	
RHS 516		N/A	
RHS 538		N/A	
HOPE VI		N/A	
McKinney-Vento Homeless Assista	nce Program	N/A	
MIP		N/A	
MHSA		N/A	
MHP		N/A	
National Housing Trust Fund (H	ITF)	N/A	
Qualified Opportunity Zone Investment		N/A	
FHA Risk Sharing loan? No		N/A	
State: (specify here)		N/A	
Local: LA County Development Authority (LACDA)		Yes	\$7,000,000
Other: (specify here)		N/A	
Other: (specify here)		N/A	

### B. Rental Subsidy Anticipated

Indicate By Percent Of Units Affected, Any Rental Subsidy Expected To Be Available To The Project.

Approval Date:		3/4/2020
Source:		LACDA
If Section 8:	Project	-based vouchers (PBVs)
Percentage:		100%
Units Subsidized:		69
Amount Per Year:		\$707,112
Total Subsidy:		\$14,142,240
Term:		20

Approval Date:		
Source:		
If Section 8:		(select one)
Percentage:	·	
Units Subsidized:		
Amount Per Year:		
Total Subsidy:		
Term:		

### C. Pre-Existing Subsidies (Acq./Rehab. or Rehab-Only projects)

Indicate The Subsidy Amount For Any Of The Following Currently Utilized By The Project.

Sec 221(d)(3) BMIR:		RHS	S 514:	
HUD Sec 236:			S 515:	
If Section 236, IRP?	N/A		5 521 (rent subsidy):	
RHS 538:			e / Local:	
HUD Section 8:			t Sup / RAP:	
If Section 8:	(select one)			
HUD SHP:				
Will the subsidy contir	nue?: No		er: (specify here)	
If yes enter amount:			Other amount:	

## III. PROJECT FINANCING - SECTION 5: THRESHOLD BASIS LIMIT

### A. Threshold Basis Limit

Unit Size	Unit Basis Limit	No. of	<u>Units</u>	(Basis) X (No. of Units)
SRO/STUDIO	\$293,352			
1 Bedroom	\$338,232	7	0	\$23,676,240
2 Bedrooms	\$408,000			
3 Bedrooms	\$522,240			
4+ Bedrooms	\$581,808			
	TOTAL UNITS:		0	
	TOTAL UNADJUSTED THE	RESHOLD B		\$23,676,240
			Yes/No	
	stment - Prevailing Wages		No	
	aid in whole or part out of public			
	ment for the payment of state or			
1	ced in part by a labor-affiliated o	-		
	t of construction workers who are	e paid at		
least state or federal pre				
List source(s) or labor-af	filiated organization(s):			
Plus (+) 5% basis adjus			No	
	nat (1) they are subject to a proje			
	aning of Section 2500(b)(1) of th			
	ey will use a skilled and trained w			
7	6.7 of the Health and Safety Cod			
l	ithin an apprenticeable occupation	on in the		
building and construction				
	tment - Parking (New Constru	•	No	
l	jects required to provide parking			
`	k under" parking) or through con	struction of		
an on-site parking structu				
(c) Plus (+) 2% basis adjus	_		No	
	care center is part of the develo	pment.		
1 1 1 1	stment - 100% Special Needs		Yes	¢472.525
1	ercent of the Low-Income Units	are for		\$473,525
Special Needs population			N.	
	s adjustment - ITEM (e) Featur		No	
	der Section 10325 or Section 103	326 of these		
	one or more of the energy			
efficiency/resource conse	ervation/indoor air quality items			
1	e associated costs or up to a '		No	
	pgrading / Environmental mitig			
	smic upgrading of existing struct			
	ironmental mitigation as certified	by the		
project architect or seism	nic engineer.			
If Yes, select type: N/A				

(g)	Plus (+) Local Dev	elopment Impact Fees	No	
	Local development	mpact fees required to be paid to local		
	government entities	Certification from local entities assessing fees		
	also required. WAI	/ED IMPACT FEES ARE INELIGIBLE.		
(h)	Plus (+) 10% basis	adjustment - Elevator	No	
	For projects whereir	at least 95% of the project's upper floor units	<del></del>	
	are serviced by an e	elevator.		
(i)	Plus (+) 10% basis	adjustment - High Opportunity Area	No	
	For a project that is:	(i) in a county that has an unadjusted 9%	<del>-</del>	
		for a 2-bedroom unit equal to or less than		
	\$400,000; AND (ii) I	ocated in a census tract designated on the		
		ınity Area Map as Highest or High Resource.		
(j)	. ,	ndjustment - 50%AMI to 36%AMI Units	No	
	For each 1% of proj	ect's Low-Income and Market Rate Units		
	restricted between 3	66% and 50% of AMI.		
	Rental Units: 69			
(k)	Plus (+) 2% basis a	ndjustment - At or below 35%AMI Units.	Yes	
	For each 1% of proj	ect's Low-Income and Market Rate Units		\$47,352,480
	restricted at or below	<u>35% of AMI.</u>		Ψ+7,332,400
	Rental Units: 69	Total Rental Units @ 35% of AMI or Below: 69		
		TOTAL ADJUSTED THRESHOLD B	ASIS LIMIT:	\$71,502,245

#### ITEM (e) Features

## REVIEW REGULATION SECTION 10327(c)(5)(B) PRIOR TO COMPLETING THIS SECTION. THE OPTIONS BELOW ARE PRESENTED WITH ABRIDGED LANGUAGE.

- N/A 1 Project shall have onsite renewable generation estimated to produce 50% or more of annual tenant electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (2) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 5%.
- N/A 2 Project shall have onsite renewable generation estimated to produce 75% or more of annual common area electricity use. If combined available roof area is insufficient, project shall have onsite renewable generation based on at least 90% of the available solar accessible roof area. A project not availing itself of the 90% roof area exception may also receive an increase under paragraph (1) only if the renewable generation used to calculate each basis increase does not overlap. Threshold Basis Limit increase of 2%.
- N/A 3 Newly constructed project buildings shall be more energy efficient than 2019 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6) by at least 5, EDR points for energy efficiency alone (not counting solar); except that if the local department has determined that building permit applications submitted on or before December 31, 2019 are complete, then newly constructed project buildings shall be 15% or more energy efficiency than the 2016 Energy Efficiency Standards (CA Code of Regulations, Title 24, Part 6). Threshold Basis Limit increase of 4%.
- N/A 4 Rehabilitated project buildings shall have an 80% decrease in estimated annual energy use (or improvement in energy efficiency) in the HERS II post rehabilitation. Threshold Basis Limit increase 4%.
- N/A 5 Irrigate only with reclaimed water, greywater, or rainwater (excluding water used for community gardens), or irrigate with reclaimed water, greywater, or rainwater in an amount that annually equals or exceeds 20,000 gallons or 300 gallons per unit, whichever is less.
  Threshold Basis Limit increase 1%.
- N/A 6 Community gardens of at least 60 square feet per unit. Permanent site improvements that provide a viable growing space within the project. Threshold Basis Limit increase 1%.
- N/A 7 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all kitchens, living rooms, and bathrooms (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 1%.
- N/A 8 Install bamboo, stained concrete, cork, salvaged or FSC-Certified wood, natural linoleum, natural rubber, or ceramic tile in all interior floor space other than units (where no VOC adhesives or backing is also used). Threshold Basis Limit increase 2%.
- N/A 9 For new construction projects only, meet all requirements of the U.S. Environmental Protection Agency Indoor Air Plus Program. Threshold Basis Limit increase 2%.

				_															
IV. SOURCES AND USES BUDGET - S	SECTION 1: SO	DURCES AND	USES BUDGE		1)California	2)LACDA Nofa	3)Deferred	4)	5)		nanent Sources		0)	10)	11)	12)	SUBTOTAL		I
					Bank & Trust -	25A Nota	Developer Fee	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTUTAL		
					Taxable	2011	Develope: 1 cc												
	TOTAL				financing													30% PVC for	
	PROJECT			TAX CREDIT														New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
LAND COST/ACQUISITION																			
Land Cost or Value																			
Demolition																			
Legal  Land Lease Rent Prepayment																			
Total Land Cost or Value																			
Existing Improvements Value																			
Off-Site Improvements																			
Total Acquisition Cost																			
Total Land Cost / Acquisition Cost																			
Predevelopment Interest/Holding Cost																			
Assumed, Accrued Interest on Existing																			
Debt (Rehab/Acq)																			
Excess Purchase Price Over Appraisal																			
REHABILITATION Site Work																			
Site Work Structures																			
General Requirements																			
Contractor Overhead																			
Contractor Profit																			
Prevailing Wages																			
General Liability Insurance																			
Other: (Specify)																			
Total Rehabilitation Costs																			
Total Relocation Expenses																			
NEW CONSTRUCTION Site Work	\$632,329	\$622.220		\$632,329													\$632,329	\$622.220	
Structures		\$632,329 \$6,287,182		\$032,329	\$2,100,000	\$4,187,182											\$6,287,182	\$632,329 \$6,287,182	
General Requirements		ψ0,201,102			ψ2,100,000	ψ1,107,10 <u>2</u>											ψ0,201,102	ψ0,201,102	
Contractor Overhead																			
Contractor Profit	\$580,500	\$580,500		\$580,500													\$580,500	\$580,500	
Prevailing Wages	\$1,460,000	\$1,460,000		\$1,460,000													\$1,460,000	\$1,460,000	
General Liability Insurance		\$168,000		\$168,000													\$168,000	\$168,000	
Off-Site Improvements	\$380,489	\$380,489		\$380,489	00.100.000	<b>^</b> 1 10 = 100											\$380,489 \$9,508,500	\$380,489	
Total New Construction Costs ARCHITECTURAL FEES	\$9,508,500	\$9,508,500		\$3,221,318	\$2,100,000	\$4,187,182											\$9,508,500	\$9,508,500	
Design	\$250,000	\$250,000				\$250,000											\$250,000	\$250,000	
Supervision	\$200,000	\$200,000				\$200,000											\$200,000	\$200,000	
Total Architectural Costs		\$450,000				\$450,000											\$450,000	\$450,000	
Total Survey & Engineering	\$125,000	\$125,000				\$125,000											\$125,000	\$125,000	
CONSTRUCTION INTEREST & FEES																			
Construction Loan Interest		\$300,000		\$50,000		\$250,000											\$300,000	\$300,000	
Origination Fee	\$100,000	\$100,000				\$100,000											\$100,000	\$100,000	
Credit Enhancement/Application Fee Bond Premium																			
Cost of Issuance	\$305,000	\$305,000		\$305,000													\$305,000	\$305,000	
Title & Recording	\$15,000	\$15,000		\$15,000													\$15,000	\$15,000	
Taxes		ψ.0,000		ψ.ο,οοο													Ų.0,500	ψ.ο,οοο	
Insurance																			
Performance Bond	\$90,000	\$90,000		\$90,000													\$90,000	\$90,000	
Lender Inspections	\$10,000	\$10,000		\$10,000													\$10,000	\$10,000	
Total Construction Interest & Fees	\$820,000	\$820,000		\$470,000		\$350,000											\$820,000	\$820,000	
PERMANENT FINANCING																			
Loan Origination Fee Credit Enhancement/Application Fee																			
Title & Recording																			
Taxes																			
Insurance																			
Syndication Perm Costs	\$35,000	\$35,000		\$28,626		\$6,374											\$35,000		
Other: (Specify)																			
Total Permanent Financing Costs		\$35,000		\$28,626		\$6,374											\$35,000		
Subtotals Forward	\$10,938,500	\$10,938,500		\$3,719,944	\$2,100,000	\$5,118,556											\$10,938,500	\$10,903,500	
LEGAL FEES																			
Lender Legal Paid by Applicant Borrower Transaction Costs	\$10,000 \$50,000	\$10,000		\$10,000													\$10,000 \$50,000	\$10,000	
Total Attorney Costs		\$50,000 \$60,000		\$50,000 \$60,000													\$60,000	\$50,000 \$60,000	
Total Attorney Costs	ψυυ,υυυ	ψ00,000	1	φυυ,υυυ					1	1		1	1	1	1	1	ψ00,000	, \$00,000	

26

Sources and Uses Budget

IV. SOURCES AND USES BUDGET - S	ECTION 1: SO	URCES AND	USES BUDGE	т						Peri	manent Sources								
3,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0					1)California Bank & Trust -	2)LACDA Nofa 25A	3)Deferred Developer Fee	4)	5)	6)	7)	8)	9)	10)	11)	12)	SUBTOTAL		
	TOTAL PROJECT			TAX CREDIT	Taxable financing													30% PVC for New	30% PVC for
	COST	RES. COST	COM'L. COST	EQUITY														Const/Rehab	Acquisition
RESERVES																			
Rent Reserves																			
Capitalized Rent Reserves	\$74,817	\$74,817		\$74,817													\$74,817		
Required Capitalized Replacement Reserve	\$21,000	\$21,000		\$21,000													\$21,000		
3-Month Operating Reserve	\$255,490	\$255,490		\$255,490													\$255,490		
Other: (Transition)	\$543,996	\$543,996 \$895,303		\$543,996													\$543,996		
Total Reserve Costs CONTINGENCY COSTS	\$895,303	\$895,303		\$895,303													\$895,303		
Construction Hard Cost Contingency	\$600,000	\$600,000				\$600,000											\$600,000	\$600,000	
Soft Cost Contingency	\$150,000	\$150,000				\$150,000											\$150,000	\$150,000	
Total Contingency Costs	\$750,000	\$750,000				\$750,000											\$750,000	\$750,000	
OTHER PROJECT COSTS	\$750,000	\$750,000				\$750,000											\$750,000	\$750,000	
TCAC App/Allocation/Monitoring Fees	\$28,700	\$28,700		\$28,700													\$28,700		
Environmental Audit	\$20,700	\$20,700	1	Ψ20,700													\$20,700		
Local Development Impact Fees	\$450.944	\$450.944				\$450.944											\$450,944	\$450,944	
Permit Processing Fees	\$350,000	\$450,944				\$350,000											\$350,000	\$350,000	
Capital Fees	\$350,000	\$350,000				\$350,000											\$350,000	\$350,000	
Marketing																			
Furnishings	\$152,750	\$152,750	1			\$152,750											\$152,750	\$152,750	
Market Study	\$7,500	\$7,500				\$7,500											\$7,500	\$7,500	
Accounting/Reimbursables	\$12,000	\$12,000				\$12,000											\$12,000	\$12,000	
Appraisal Costs	\$11,000	\$11,000				\$11,000											\$11,000	\$11,000	
Common Area Furnishing	\$47,250	\$47,250				\$47,250											\$47,250	\$47,250	
LACDA Reservation Fee	\$38,360	\$38,360		\$38,360		<b>4</b> ,====											\$38,360	¥,====	
CASP, Universal Design, LEED, ect	\$100,000	\$100,000	ı İ			\$100,000											\$100,000	\$100,000	
Other: (Specify)	,,	, , , , , ,				, ,											, , , , , , , , , , , , , , , , , , , ,	, ,	
Other: (Specify)																			
Total Other Costs	\$1,198,504	\$1,198,504		\$67,060		\$1,131,444											\$1,198,504	\$1,131,444	
SUBTOTAL PROJECT COST	\$13,842,307	\$13,842,307		\$4,742,307	\$2,100,000	\$7,000,000											\$13,842,307	\$12,844,944	í
DEVELOPER COSTS																			
Developer Overhead/Profit	\$1,734,068	\$1,734,068		\$907,118			\$826,950										\$1,734,068	\$1,734,068	
Consultant/Processing Agent																			
Project Administration																			
Broker Fees Paid to a Related Party								•											
Construction Oversight by Developer																			
Other: (Specify)																			
Total Developer Costs		\$1,734,068		\$907,118			\$826,950										\$1,734,068	\$1,734,068	
TOTAL PROJECT COSTS			i	\$5,649,425	\$2,100,000	\$7,000,000	\$826,950										\$15,576,375	\$14,579,012	
Note: Syndication Costs shall NOT be inc															Bridge Loan		ng Construction:		
Calculate Maximum Developer Fee using the									•					•		Tot	al Eligible Basis:	\$14,579,012	
DOUBLE CHECK AGAINST PERMANENT	FINANCING TO	ΓALS:		5,649,425	2,100,000	7,000,000	826,950			1	1	1	1	1	1	1	1		

Funding sources and costs should be aligned appropriately. For example, public funding sources for land purchase or construction costs should be shown as paying for these costs. Do not randomly select funding sources for line item costs if they have a dedicated source of payment.

Required: evidence of land value (see Tab 1). Land value must be included in Total Project Cost and Sources and Uses Budget (includes donated or leased land).

Except for non-competitive projects with donated land, TCAC will not accept a budget with a nominal land value. Please refer to the TCAC website for additional information and guidance.

Note: The conditional formatting embedded in this Sources and Uses Budget workbook tests only for mathematical errors, i.e. whether sum total of Sources (Column R) matches Total Project Cost (Column B) and whether each source listed in the Sources and Uses Budget workbook (Row 105) matches that of Permanent Financing in the Application workbook (Row 108).
The conditional formatting does NOT test for any regulatory threshold or feasibility requirements.

Applicants are advised to conduct their own due diligence and not rely upon the conditional formatting in this workbook.

#### FOR PLACED IN SERVICE APPLICATION SUBMISSIONS:

SYNDICATION (Investor & General Partner)		CERTIFICATION BY OWNER:		
Organizational Fee		As owner(s) of the above-referenced low-income housing project, I certify under	er penalty of perjury, that the project costs contained herein are, to the best	of my knowledge, accurate and actual costs associated with the construction,
Bridge Loan Fees/Exp.		acquisition and/or rehabilitation of this project and that the sources of funds sh	nown are the only funds received by the Partnership for the development of	the project. I authorize the California Tax Credit Allocation Committee to utilize
Legal Fees		information to calculate the low-income housing tax credit.		
Consultant Fees				
Accountant Fees				
Tax Opinion				
Other		Signature of Owner/General Partner	Date	
Total Syndication Costs				
	<del>.</del>	Printed Name of Signatory	Title of Signatory	
CERTIFICATION OF CPA/TAX PROFES	SSIONAL:			
As the tax professional for the above	-referenced low-incom	e housing project. I certify under penalty of perjury, that the percentage of ag	gregate basis financed by tax-exempt bonds is:	

27

Signature of Project CPA/Tax Professional

Sources and Uses Budget

#### V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

V. BASIS AND CREDITS: 4% FEDERAL AND STATE CREDIT

#### A. Determination of Eligible and Qualified Basis

Projects w/ building(s) located in DDA/QCT areas & Non-DDA/Non-QCT areas, bifurcate accordingly.

Projects w/ building(s) located in DDA/QCT areas & Nor		ĺ	cordingly.	
	30% PVC for New Const/ Rehabilitation DDA/QCT Building(s)	30% PVC for New Const/ Rehabilitation NON-DDA/ NON-QCT Building(s)	30% PVC for Acquisition DDA/QCT Building(s)	30% PVC for Acquisition NON-DDA/ NON-QCT Building(s)
Total Eligible Basis:	\$14,579,012			
Ineligible Amounts				
Subtract All Grant Proceeds Used to Finance Costs in Eligible Basis:				
Subtract Non-Qualified Non-Recourse Financing:				
Subtract Non-Qualifying Portion of Higher Quality Units:				
Subtract Photovoltaic Credit (as applicable):				
Subtract Historic Credit (residential portion only):				
Subtract (specify other ineligible amounts):				
Subtract (specify other ineligible amounts):				
Total Ineligible Amounts:				
*Total Eligible Basis Amount Voluntarily Excluded:				
Total Basis Reduction:				
Total Requested Unadjusted Eligible Basis:	\$14,579,012			
Total Adjusted Threshold Basis Limit:		\$71,50	02,245	
**QCT or DDA Adjustment:	130%	100%	100%	100%
Total Adjusted Eligible Basis:	\$18,952,716			
Applicable Fraction:	100%	100%	100%	100%
Qualified Basis:	\$18,952,716			
Total Qualified Basis:		\$18,95	52,716	•

<sup>\*</sup>Voluntary exclusions of eligible basis should be made from rehabilitation eligible basis.

#### **B.** Determination of Federal Credit

	New Const/ Rehab	Acquisition
Qualified Basis:	\$18,952,716	
***Applicable Percentage:	3.24%	3.24%
Subtotal Annual Federal Credit:	\$614,068	
Total Combined Annual Federal Credit:	\$614	1,068

<sup>\*\*\*</sup>Applicants are required to use these percentages in calculating credit at the application stage.

24 Basis & Credits

<sup>\*\*130%</sup> boost if the building(s) is/are located in a DDA or QCT, or Reg. Section 10317(d) as applicable.

(Boost is auto calculated from your selection in: II. APPLICATION - SECTION 2: GENERAL AND SUMMARY INFORMATION - B)

## Federal Credit

C. Determination of Minimum Federal Credit Necessary For Feasibility Total Project Cost Permanent Financing Funding Gap Federal Tax Credit Factor  Federal tax credit factor must be at least \$1.00 for self-syndication projects least \$0.85 for all other projects.  Total Credits Necessary for Feasibility Annual Federal Credit Necessary for Feasibility Maximum Annual Federal Credits Equity Raised From Federal Credit	\$15,576,375 \$9,926,950 \$5,649,425 \$0.92000 or at \$6,140,679 \$614,068 \$614,068 \$5,649,425
Remaining Funding Gap	
\$500M State Credit	
\$300M State Credit	
D. Determination of State Credit State Credit Basis New construction or rehabilitation basis only; No acquisition basis except for At-Risk projects eligible for State Credit	NC/Rehab Acquisition \$14,579,012
Factor Amount Maximum Total State Credit	30% 30% \$4,373,704 \$0
E. Determination of Minimum State Credit Necessary for Feasibility State Tax Credit Factor State tax credit factor must be at least \$0.80 for "certified" state credits; at I for self-syndication projects; or at least \$0.70 for all other projects.	east \$0.79
State Credit Necessary for Feasibility Maximum State Credit Equity Raised from State Credit Remaining Funding Gap	
Ranking - \$500M State Credit Ap	pplications
F. Ranking System for \$500M State Credit Applications State Tax Credit per Tax Credit Unit Tax Credit Unit per State Tax Credit	#DIV/0!

25 Basis & Credits

#### 15 YEAR PROJECT CASH FLOW PROJECTIONS - Refer to TCAC Regulation Sections 10322(h)(22), 10325(f)(5), 10326(g)(4), 10327(f) and (g).

REVENUE	MULTIPLIER	YEAR 1	YEAR 2	YEAR 3	YEAR 4	YEAR 5	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10	YEAR 11	YEAR 12	YEAR 13	YEAR 14	YEAR 15
Gross Rent	1.025	\$535,872	\$549,269	\$563,001	\$577,076	\$591,502	\$606,290	\$621,447	\$636,983	\$652,908	\$669,231	\$685,961	\$703,111	\$720,688	\$738,705	\$757,173
Less Vacancy	10.00% 1.025	-53,587 707,112	-54,927 724,790	-56,300 742,910	<del>-57,708</del> 761,482	-59,150 780,519	-60,629 800,032	-62,145 820,033	-63,698 840,534	-65,291 861,547	-66,923 883,086	-68,596 905,163	-70,311 927,792	-72,069 950,987	<del>-73,871</del> 974,762	-75,717 999,131
Rental Subsidy Less Vacancy	10.00%	-70,711	-72,479	742,910 -74,291	-76,148	-78,052	-80,003	-82,003	-84,053	-86,155	-88,309	-90,516	-92,779	-95,099	-97,476	-99,913
Miscellaneous Income	1.025	2,400	2,460	2,522	2,585	2,649	2,715	2,783	2.853	2.924	2,997	3,072	3,149	3,228	3,308	3,391
Less Vacancy	10.00%	-240	-246	-252	-258	-265	-272	-278	-285	-292	-300	-307	-315	-323	-331	-339
Total Revenue	10.0070	\$1,120,846	\$1,148,867	\$1,177,588	\$1,207,028	\$1,237,204	\$1,268,134	\$1,299,837	\$1,332,333	\$1,365,642	\$1,399,783	\$1,434,777	\$1,470,647	\$1,507,413	\$1,545,098	\$1,583,725
EVENUES																
EXPENSES	4.005															
Operating Expenses: Administrative	1.035	\$166,000	\$171,810	\$177,823	\$184,047	\$190,489	\$197.156	\$204.056	\$211.198	\$218.590	\$226,241	\$234.159	\$242.355	\$250.837	\$259.617	\$268,703
Management		46,519	48,147	49,832	51,576	53,382	55,250	57,184	59,185	61,257	63,401	65,620	67,916	70,293	72,754	75,300
Utilities		135.000	139.725	144,615	149,677	154,916	160,338	165.949	171.758	177,769	183,991	190.431	197.096	203.994	211,134	218,524
Payroll & Payroll Taxes		157,000	162,495	168,182	174,069	180,161	186,467	192,993	199,748	206,739	213,975	221,464	229,215	237,238	245,541	254,135
Insurance		16,750	17,336	17,943	18,571	19,221	19,894	20,590	21,311	22,057	22,829	23,628	24,454	25,310	26,196	27,113
Maintenance		145,350	150,437	155,703	161,152	166,792	172,630	178,672	184,926	191,398	198,097	205,031	212,207	219,634	227,321	235,277
Other Operating Expenses (sp	pecify):	11,000	11,385	11,783	12,196	12,623	13,065	13,522	13,995	14,485	14,992	15,517	16,060	16,622	17,204	17,806
Total Operating Expenses		\$677,619	\$701,336	\$725,882	\$751,288	\$777,583	\$804,799	\$832,967	\$862,121	\$892,295	\$923,525	\$955,849	\$989,303	\$1,023,929	\$1,059,766	\$1,096,858
Transit Pass/Tenant Internet E	Expen 1.035	19,200	19,872	20,568	21,287	22,032	22,804	23,602	24,428	25,283	26,168	27,083	28,031	29,013	30,028	31,079
Service Amenities	1.035	40,000	41,400	42,849	44,349	45,901	47,507	49,170	50,891	52,672	54,516	56,424	58,399	60,443	62,558	64,748
Replacement Reserve		21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000	21,000
Real Estate Taxes	1.020	60,000	61,200	62,424	63,672	64,946	66,245	67,570	68,921	70,300	71,706	73,140	74,602	76,095	77,616	79,169
Master Lease Payment for Air	U	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Other (Specify):	1.035	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Expenses		\$817,820	\$844,809	\$872,724	\$901,598	\$931,464	\$962,356	\$994,310	\$1,027,362	\$1,061,551	\$1,096,916	\$1,133,497	\$1,171,337	\$1,210,480	\$1,250,970	\$1,292,855
Cash Flow Prior to Debt Ser	vice	\$303,026	\$304,058	\$304,864	\$305,430	\$305,740	\$305,778	\$305,528	\$304,971	\$304,091	\$302,867	\$301,280	\$299,309	\$296,933	\$294,128	\$290,871
	vice	\$303,026	\$304,058	\$304,864	\$305,430	\$305,740	\$305,778	\$305,528	\$304,971	\$304,091	\$302,867	\$301,280	\$299,309	\$296,933	\$294,128	\$290,871
MUST PAY DEBT SERVICE			,	, , , , ,	, , , , , ,	,	. ,	,	, , ,	, ,	• • • • • • • • • • • • • • • • • • • •		,,	• • • • • • • • • • • • • • • • • • • •	, , ,	
		<b>\$303,026</b> 223,341	<b>\$304,058</b> 223,341 0	223,341	\$305,430 223,341 0	\$305,740 223,341 0	223,341	\$305,528 223,341 0	\$304,971 223,341 0	223,341	\$302,867 223,341 0	\$301,280 223,341 0	\$299,309 223,341 0	\$296,933 223,341 0	223,341	\$290,871 223,341 0
MUST PAY DEBT SERVICE			223,341	, , , , ,	223,341	223,341	. ,	223,341	223,341	, ,	223,341	223,341	223,341	223,341	, , ,	223,341
MUST PAY DEBT SERVICE			223,341	223,341	223,341	223,341	223,341	223,341 0	223,341	223,341	223,341	223,341	223,341	223,341	223,341 0	223,341
MUST PAY DEBT SERVICE California Bank & Trust - Taxa	able financing	223,341	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0	223,341 0 0
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service Cash Flow After Debt Service	able financing	223,341 \$223,341 \$79,685	223,341 0 0 \$223,341 \$80,717	223,341 0 0 \$223,341 \$81,524	223,341 0 0 \$223,341 \$82,089	223,341 0 0 \$223,341 \$82,399	223,341 0 0 \$223,341 \$82,437	223,341 0 0 \$223,341 \$82,187	223,341 0 0 \$223,341 \$81,630	223,341 0 0 \$223,341 \$80,750	223,341 0 0 \$223,341 \$79,526	223,341 0 0 \$223,341 \$77,939	223,341 0 0 \$223,341 \$75,968	223,341 0 0 \$223,341 \$73,592	223,341 0 	223,341 0 0 \$223,341 \$67,530
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Servic  Percent of Gross Revenue	able financing	\$223,341 \$223,341 \$79,685 6.40%	223,341 0 0 \$223,341 \$80,717 6.32%	223,341 0 0 \$223,341 \$81,524 6.23%	223,341 0 0 \$223,341 \$82,089 6.12%	223,341 0 0 \$223,341 \$82,399 5.99%	223,341 0 0 \$223,341 \$82,437 5.85%	223,341 0 0 \$223,341 \$82,187 5.69%	223,341 0 0 \$223,341 \$81,630 5.51%	223,341 0 0 \$223,341 \$80,750 5.32%	223,341 0 0 \$223,341 \$79,526 5.11%	223,341 0 0 \$223,341 \$77,939 4.89%	223,341 0 0 \$223,341 \$75,968 4.65%	223,341 0 0 \$223,341 \$73,592 4.39%	223,341 0 0 \$223,341 \$70,787 4.12%	223,341 0 0 \$223,341 \$67,530
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service Cash Flow After Debt Service	able financing	223,341 \$223,341 \$79,685	223,341 0 0 \$223,341 \$80,717	223,341 0 0 \$223,341 \$81,524	223,341 0 0 \$223,341 \$82,089	223,341 0 0 \$223,341 \$82,399	223,341 0 0 \$223,341 \$82,437	223,341 0 0 \$223,341 \$82,187	223,341 0 0 \$223,341 \$81,630	223,341 0 0 \$223,341 \$80,750	223,341 0 0 \$223,341 \$79,526	223,341 0 0 \$223,341 \$77,939	223,341 0 0 \$223,341 \$75,968	223,341 0 0 \$223,341 \$73,592	223,341 0 	223,341 0 0 \$223,341 \$67,530
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Servic  Percent of Gross Revenue 25% Debt Service Test	able financing	\$223,341 \$223,341 \$79,685 6.40% 35.68%	223,341 0 0 \$223,341 \$80,717 6.32% 36.14%	223,341 0 0 \$223,341 \$81,524 6.23% 36.50%	223,341 0 0 \$223,341 \$82,089 6.12% 36.76%	223,341 0 0 \$223,341 \$82,399 5.99% 36.89%	223,341 0 0 \$223,341 \$82,437 5.85% 36.91%	223,341 0 0 \$223,341 \$82,187 5.69% 36.80%	223,341 0 0 \$223,341 \$81,630 5.51% 36.55%	223,341 0 0 \$223,341 \$80,750 5.32% 36.16%	223,341 0 0 \$223,341 \$79,526 5.11% 35.61%	223,341 0 0 \$223,341 \$77,939 4.89% 34.90%	223,341 0 0 \$223,341 \$75,968 4.65% 34.01%	223,341 0 0 \$223,341 \$73,592 4.39% 32.95%	223,341 0 0 \$223,341 \$70,787 4.12% 31.69%	223,341 0 0 \$223,341 \$67,530 3.84% 30.24%
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369	223,341 0 0 \$223,341 \$82,437 5.85% 36.91%	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349	223,341 0 0 \$223,341 \$75,968 4.65% 34.01%	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe LP Asset Management Fee	able financing	\$223,341 \$223,341 \$79,685 6.40% 35.68%	223,341 0 0 \$223,341 \$80,717 6.32% 36.14%	223,341 0 0 \$223,341 \$81,524 6.23% 36.50%	223,341 0 0 \$223,341 \$82,089 6.12% 36.76%	223,341 0 0 \$223,341 \$82,399 5.99% 36.89%	223,341 0 0 \$223,341 \$82,437 5.85% 36.91%	223,341 0 0 \$223,341 \$82,187 5.69% 36.80%	223,341 0 0 \$223,341 \$81,630 5.51% 36.55%	223,341 0 0 \$223,341 \$80,750 5.32% 36.16%	223,341 0 0 \$223,341 \$79,526 5.11% 35.61%	223,341 0 0 \$223,341 \$77,939 4.89% 34.90%	223,341 0 0 \$223,341 \$75,968 4.65% 34.01%	223,341 0 0 \$223,341 \$73,592 4.39% 32.95%	223,341 0 0 \$223,341 \$70,787 4.12% 31.69%	223,341 0 0 \$223,341 \$67,530 3.84% 30.24%
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee Total Other Fees	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330 5,000	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service  Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee  Total Other Fees  Remaining Cash Flow	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000 \$74,685	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000 \$5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368 5,000	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000 \$77,437	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000 5,000	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000 \$5,000	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356 5,000 \$74,526	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000 \$70,968	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330 5,000 \$68,592	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317 5,000	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000 \$62,530
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fe LP Asset Management Fee Incentive Management Fee Total Other Fees	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330 5,000	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee** Residual or Soft Debt Payments'	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000 \$74,685	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000 5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368 5,000	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000 \$77,437	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000 5,000	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000 \$75,750	223,341 0 0 \$ 0 \$ \$223,341 \$79,526 5.11% 35.61% 1.356  5,000  \$74,526	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000 \$72,939 \$64,006	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000 \$70,968	223,341 0 0 \$ 0 \$ \$223,341 \$ \$73,592 4.39% 32.95% 1.330  5,000  \$68,592 \$0	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317 5,000 \$65,787 \$0	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000 \$62,530 \$0
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Servic Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Partnership Management Fee Incentive Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee** Residual or Soft Debt Payments' Borrower 50%	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000 \$74,685	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000 5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368 5,000	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000 \$77,437	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000 5,000	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000 \$75,750 \$75,750	223,341 0 0 \$223,341 \$79,526 5.11% 35.61% 1.356 5,000 \$74,526 \$74,526	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000 \$72,939 \$64,006	223,341 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000 \$70,968 \$0	223,341 0 0 \$223,341 \$73,592 4.39% 32.95% 1.330 5,000 \$68,592 \$0 \$34,296	223,341 0 \$223,341 \$70,787 4.12% 31.69% 1.317 5,000 5,000 \$65,787 \$0	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000 \$62,530 \$0 \$31,265
MUST PAY DEBT SERVICE California Bank & Trust - Taxa  Total Debt Service  Cash Flow After Debt Service Percent of Gross Revenue 25% Debt Service Test Debt Coverage Ratio  OTHER FEES** GP Parthership Management Fee Incentive Management Fee Incentive Management Fee Total Other Fees Remaining Cash Flow Deferred Developer Fee** Residual or Soft Debt Payments'	able financing	\$223,341 \$79,685 6.40% 35.68% 1.357 5,000 \$74,685	223,341 0 0 \$223,341 \$80,717 6.32% 36.14% 1.361 5,000 5,000	223,341 0 0 \$223,341 \$81,524 6.23% 36.50% 1.365 5,000	223,341 0 0 \$223,341 \$82,089 6.12% 36.76% 1.368 5,000	223,341 0 0 \$223,341 \$82,399 5.99% 36.89% 1.369 5,000	223,341 0 0 \$223,341 \$82,437 5.85% 36.91% 1.369 5,000 \$77,437	223,341 0 0 \$223,341 \$82,187 5.69% 36.80% 1.368 5,000	223,341 0 0 \$223,341 \$81,630 5.51% 36.55% 1.365 5,000 5,000 \$76,630	223,341 0 0 \$223,341 \$80,750 5.32% 36.16% 1.362 5,000 \$75,750	223,341 0 0 \$ 0 \$ \$223,341 \$79,526 5.11% 35.61% 1.356  5,000  \$74,526	223,341 0 0 \$223,341 \$77,939 4.89% 34.90% 1.349 5,000 \$72,939 \$64,006	223,341 0 0 \$223,341 \$75,968 4.65% 34.01% 1.340 5,000 \$70,968	223,341 0 0 \$ 0 \$ \$223,341 \$ \$73,592 4.39% 32.95% 1.330  5,000  \$68,592 \$0	223,341 0 0 \$223,341 \$70,787 4.12% 31.69% 1.317 5,000 \$65,787 \$0	223,341 0 0 \$223,341 \$67,530 3.84% 30.24% 1.302 5,000 \$62,530 \$0

<sup>\*9%</sup> and 4% + state credit applications should include the cost of tenant internet service if requested in the Points System site amenity section.

<sup>\*\*</sup>Other Fees and all payments made from cash flow after must pay debt should be completed according to the terms of the partnership agreement (or equivalent ownership entity terms). Please re-order line items consistent with any "order of priority" terms. These items are to be completed when submitting an <u>updated</u> application for the Carryover, Readiness, Final Reservation, and Placed-in-Service deadlines.